

United Arab Emirates Jobs Expertini®

Senior Investment Advisor

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Company: Emirates Islamic

Location: Dubai

Category: business-and-financial-operations

Knowledge Base Building Support RMs by providing the necessary skills, knowledge and training to help drive Trade product sales Support any training requirement in Trade services and back-office/operations area Job Purpose Work closely with a group of RMs to Manage and promote investment products (primary function) Manage alongside the RM, client profiling, sales process for investment Training of RMs on selling and portfolio management for investments and Takaful products Liaise with internal stake holders, product providers and various other parties to ensure smooth processing of sales and prompt reply to client enquiries Provide support during initiatives aimed to cross-sell initiatives to increase investment within EI WB Drive initiatives to increase investment revenues and penetration in priority banking customers Manage and meet customers and develop investment proposals for large customers through profiling and model portfolios Training of RMs on compliance and risks Work closely with product team and various other stake holders to ensure smooth delivery of investment products Provide feedback to enhance platform through launch of profiling tools and build up on investment product list and plan Provide feedback and view on products and market overview to advise on decision on selection of investment products

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