

Senior Leasing Manager Jobs in Dubai | Majid Al Futtaim Careers

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Company: Majid Al Futtaim

Location: , Dubai, United Arab Emirates

Category: business-and-financial-operations

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Job Responsibilities:

Accountable for maximizing leasing revenue for the assigned portfolio, ensuring implementation of best practices defined by SMBU Corporate Leasing and overseeing performance of Leasing team, and managing key tenant relationships.

Review asset-level Leasing Plans for the assigned portfolio based on leasing policies/procedures and guidelines set by SMBU Corporate Leasing and provide input and feedback to Leasing team based on guidelines and policies/ procedures communicated for timely implementation.

Support Asset Management team in defining 3-year plan and asset-level strategy and successful execution of leasing plans.

Provide inputs and supervise Leasing team in preparing agreements, negotiating contracts, and managing lease renewals for the assigned assets.

Job Requirements:

Minimum 9 – 11 years of progressive experience in managing all aspects of Leasing function in a highly dynamic organization, preferably Retail / Large Shopping Malls / major Real Estate in GCC or abroad

Master's degree in Business Administration or equivalent field

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