

## Senior Manager Business Sales

[Apply Now](#)

Company: Etisalat UAE

Location: Dubai

Category: other-general

Responsible for SMB segment sales performance in the zone. Oversees managed SMB segment to ensure prompt and reliable service to all customers. Manage day-to-day functioning of the team, provide prompt, courteous and competent service to all managed SMB customers. Review regularly the efficiency and service quality of managed SMB teams by monitoring key performance indicators and follows up as required. Oversees presales activities and ensures that all customers are managed promptly & efficiently. Develop plans to improve future sales performance and to retain and win business; seeks for efficiency improvements for sales processes and ways to improve customer satisfaction. Manage the implementation of the defined policies, procedures and guidelines for managed SMB. Oversees interfaces to respective Marketing and Engineering sections on product development and ensures feedback, analysis and recommendations on customer demand trends, complaints and service quality. Oversees the development of skilled resources that can perform best-in-class sales. Evaluates managed SMB's on-going performance and reports, maintains ongoing dialogue with higher management and ensures operations performance and achievements of key strategic and financial targets are met.

**QUALIFICATIONS & EXPERIENCE** Bachelor's degree in Marketing/Business Administration 5-8 years' experience in similar capacity

Disclaimer: Drjobs.ae is only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer. We always make certain that our clients do not endorse any request for money payments, thus we advise against sharing any personal or bank-related information with any third party. If you

suspect fraud or malpractice, please contact us via contact us page. Our goal is to make hiring as easy as possible. We find the right talent for every company, ensuring that each candidate finds a job they enjoy. Dr.Job FZ LLC provides 360-degree AI-powered recruiting and job search solutions. If you are looking for a job and haven't found your chance yet, you can upload your profile on our website and find thousands of opportunities globally!Our platform gives you the flexibility you need to thrive in today's market by allowing you to apply for all different kinds of jobs, whether they are full- or part-time, remote or on-site.  
#J-18808-Ljbffr

[Apply Now](#)

#### Cross References and Citations:

1. [Senior Manager Business SalesGeneticsjobsJobs Dubai Geneticsjobs](#)
2. [Senior Manager Business SalesReactjobsnearmeJobs Dubai Reactjobsnearme](#)
3. [Senior Manager Business SalesPilotjobsnearme Jobs Dubai Pilotjobsnearme](#)
4. [Senior Manager Business SalesSqljobs Jobs Dubai Sqljobs](#)
5. [Senior Manager Business SalesAgriculturejobs Jobs Dubai Agriculturejobs](#)
6. [Senior Manager Business SalesPlumberjobsJobs Dubai Plumberjobs](#)
7. [Senior Manager Business SalesJobscanada Jobs Dubai Jobscanada](#)
8. [Senior Manager Business SalesEcologyjobsJobs Dubai Ecologyjobs](#)
9. [Senior Manager Business SalesSurgeonjobsJobs Dubai Surgeonjobs](#)
10. [Senior Manager Business Sales MelbournejobsJobs Dubai Melbournejobs](#)
11. [Senior Manager Business Sales TruckjobsnearmeJobs Dubai Truckjobsnearme](#)
12. [Senior Manager Business Sales Thejobsearch Jobs Dubai Thejobsearch](#)
13. [Senior Manager Business Sales Seasonaljobs Jobs Dubai Seasonaljobs](#)
14. [Senior Manager Business Sales Latinamericajobscentral Jobs Dubai Latinamericajobscentral](#)
15. [Senior Manager Business Sales GhanajobsJobs Dubai Ghanajobs](#)
16. [Senior Manager Business Sales ChemistryjobsJobs Dubai Chemistryjobs](#)
17. [Senior Manager Business Sales SurgeonjobsJobs Dubai Surgeonjobs](#)

18. **Senior Manager Business Sales Courtjobs Jobs Dubai Courtjobs** ↗
19. **Senior manager business sales Jobs Dubai** ↗
20. **AMP Version of Senior manager business sales** ↗
21. **Senior manager business sales Dubai Jobs** ↗
22. **Senior manager business sales Jobs Dubai** ↗
23. **Senior manager business sales Job Search** ↗
24. **Senior manager business sales Search** ↗
25. **Senior manager business sales Find Jobs** ↗

Source: <https://ae.expertini.com/jobs/job/senior-manager-business-sales-dubai-etisalat-uae-411-118447/>

Generated on: 2024-05-05 by Expertini.Com