

# United Arab Emirates Jobs Expertini®

**Senior Manager - Corporate Acquisition United Arab Emirates Posted on 03/22/2024**

**Be the First to Apply**

[Apply Now](#)

Company: Abu Dhabi Ports Group

Location: , , United Arab Emirates

Category: sales-and-related

Core Responsibilities:

- Lead the entire merger and acquisition process from start to finish, including identifying potential targets, conducting due diligence and managing post-acquisition integration that help achieve the Group's growth strategy.
  - Lead the evaluation and valuation of opportunities, develop financial modeling to assess the potential value and provide the necessary approvals to progress potential transactions.
  - Manage and assess risks related to mergers and acquisitions, build mitigation plans and develop recommendation plans.
  - Manage the negotiation and execution of merger and acquisition transactions to be in the best interests of the company.
  - Manage the M&A due diligence efforts alongside all advisors (financial, commercial, technical, tax, legal, etc.).
  - Offer expertise to other clusters and departments to effectively plan and execute transactions in a sound manner from multiple perspectives.
- BASIC INFORMATION ON THE ROLE**
- |                |                                                                             |
|----------------|-----------------------------------------------------------------------------|
| Position Name  | Senior Manager - Merger & Acquisition Cluster / Unit Strategy & Growth Unit |
| Division       | Corporate Acquisition                                                       |
| Title          | Senior Manager - Merger & Acquisition                                       |
| Grade          | Reporting To Senior Vice President - Corporate Acquisition                  |
| Direct Reports | Analyst - Merger & Acquisition                                              |
- Page 2 of 4
- Build strong relationships with potential acquisition targets, third party advisors, and other key stakeholders.

- Prepare investment presentations to senior management, Investment Committee, Strategy and Investment Committee, BoD etc.
- Manage post-acquisition integration that deliver synergies, capture value and help achieve the Group and Cluster's growth strategy.

People Management Responsibilities:

- Provide effective leadership, supervision, and guidance within the merger and acquisition team.
- Foster a collaborative and inclusive work environment that encourages creativity, innovation, and high performance.
- Manage the performance of direct reports, providing constructive feedback and recognizing achievements.

Strategic Responsibilities:

- Participate in the formulation of the overall Corporate Acquisition strategy and ensure the alignment with group objectives.
- Support the leadership team on merger & acquisition best practices and trends.
- Manage the strategic planning, development, execution, and evaluation of all merger & acquisition programs and initiatives.
- Review and evaluate project budget to meet company financial plans.

#J-18808-Ljbffr

[Apply Now](#)

**Cross References and Citations:**

- 1. Senior Manager - Corporate Acquisition United Arab Emirates Posted on 03/22/2024**  
**Be the First to Apply** [Gamejobs Jobs](#) , , [United Arab Emirates Gamejobs](#) ↗
- 2. Senior Manager - Corporate Acquisition United Arab Emirates Posted on 03/22/2024**  
**Be the First to Apply** [Ukrainejobs Jobs](#) , , [United Arab Emirates Ukrainejobs](#) ↗
- 3. Senior Manager - Corporate Acquisition United Arab Emirates Posted on 03/22/2024**  
**Be the First to Apply** [Japanjobs Jobs](#) , , [United Arab Emirates Japanjobs](#) ↗
- 4. Senior Manager - Corporate Acquisition United Arab Emirates Posted on 03/22/2024**  
**Be the First to Apply** [Viennajobs Jobs](#) , , [United Arab Emirates Viennajobs](#) ↗

5. Senior Manager - Corporate Acquisition United Arab Emirates Posted on 03/22/2024  
Be the First to Apply [Chemistryjobs Jobs , , United Arab Emirates Chemistryjobs ↗](#)
6. Senior Manager - Corporate Acquisition United Arab Emirates Posted on 03/22/2024  
Be the First to Apply [Whitecollarjobs Jobs , , United Arab Emirates Whitecollarjobs ↗](#)
7. Senior Manager - Corporate Acquisition United Arab Emirates Posted on 03/22/2024  
Be the First to Apply [Professionalnetworkjobs Jobs , , United Arab Emirates Professionalnetworkjobs ↗](#)
8. Senior Manager - Corporate Acquisition United Arab Emirates Posted on 03/22/2024  
Be the First to Apply [Theworkopportunity Jobs , , United Arab Emirates Theworkopportunity ↗](#)
9. Senior Manager - Corporate Acquisition United Arab Emirates Posted on 03/22/2024  
Be the First to Apply [Androidjobs Jobs , , United Arab Emirates Androidjobs ↗](#)
10. Senior Manager - Corporate Acquisition United Arab Emirates Posted on 03/22/2024  
Be the First to Apply [HungaryjobsJobs , , United Arab Emirates Hungaryjobs ↗](#)
11. Senior Manager - Corporate Acquisition United Arab Emirates Posted on 03/22/2024  
Be the First to Apply [CopenhagenjobsJobs , , United Arab Emirates Copenhagenjobs ↗](#)
12. Senior Manager - Corporate Acquisition United Arab Emirates Posted on 03/22/2024  
Be the First to Apply [Netherlandsjobs Jobs , , United Arab Emirates Netherlandsjobs ↗](#)
13. Senior Manager - Corporate Acquisition United Arab Emirates Posted on 03/22/2024  
Be the First to Apply [Searchukjobs Jobs , , United Arab Emirates Searchukjobs ↗](#)
14. Senior Manager - Corporate Acquisition United Arab Emirates Posted on 03/22/2024  
Be the First to Apply [Digitaljobsnearme Jobs , , United Arab Emirates Digitaljobsnearme ↗](#)
15. Senior Manager - Corporate Acquisition United Arab Emirates Posted on 03/22/2024  
Be the First to Apply [Searchamericanjobs Jobs , , United Arab Emirates Searchamericanjobs ↗](#)
16. Senior Manager - Corporate Acquisition United Arab Emirates Posted on 03/22/2024  
Be the First to Apply [Nzjobscentral Jobs , , United Arab Emirates Nzjobscentral ↗](#)
17. Senior Manager - Corporate Acquisition United Arab Emirates Posted on 03/22/2024  
Be the First to Apply [Botanyjobs Jobs , , United Arab Emirates Botanyjobs ↗](#)
18. Senior Manager - Corporate Acquisition United Arab Emirates Posted on 03/22/2024  
Be the First to Apply [Ridesharingindustryjobs Jobs , , United Arab Emirates Ridesharingindustryjobs ↗](#)
19. Senior manager - corporate acquisition united arab emirates posted on 03/22/2024 be

the first t[...] Jobs , , united arab emirates ↗

20. AMP Version of Senior manager - corporate acquisition united arab emirates posted on 03/22/2024 be the first t[...] ↗

21. Senior manager - corporate acquisition united arab emirates posted on 03/22/2024 be the first t[...] , , united arab emirates Jobs ↗

22. Senior manager - corporate acquisition united arab emirates posted on 03/22/2024 be the first t[...] Jobs , united arab emirates ↗

23. Senior manager - corporate acquisition united arab emirates posted on 03/22/2024 be the first t[...] Job Search ↗

24. Senior manager - corporate acquisition united arab emirates posted on 03/22/2024 be the first t[...] Search ↗

25. Senior manager - corporate acquisition united arab emirates posted on 03/22/2024 be the first t[...] Find Jobs ↗

Source: <https://ae.expertini.com/jobs/job/senior-manager-corporate-acquisition-united-arab--united-arab-emir-abu-dhabi-ports-grou-411-130925/>

Generated on: 2024-05-01 by Expertini.Com