# **United Arab Emirates Jobs Expertini®**

#### **Senior Market Adviser**

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Based in Dubai, UAE but covering the MENA region, we are recruiting a key person to help develop the growth portfolio of Enterprise Ireland clients from the Aviation/Transportation sector (including TravelTech, Aerospace, smart mobility and Ports & Maritime) to develop exports from Ireland into MENA.ResponsibilitiesThe Senior Market Advisor will work proactively with Irish businesses to support them research and enter the market successfully and reach their full potential. This involves understanding and advising on market entry and market growth plans, brokering introductions to customers and partners, identifying, and succeeding in the right channels. The role also involves highlighting market opportunities to the Irish client company base, helping them understand shifting market dynamics and raising the awareness amongst MENA customers and media of the strengths and capabilities of Ireland. The successful candidate will bring an establish network and knowledge of the opportunities Irish companies can capitalise on in the region and assist Enterprise Ireland in influencing how the organisation and wider Irish ecosystem can best support the growth of this sector.AED 450,518 - AED 523,858ContactsTo apply for the position, send a detailed CV and supporting document quoting EI.072.23E reference number to hrconnect@enterprise-ireland.com or apply via its LinkedIn page. Applications are to be received no later than Thursday, 1st June 2023. Hiring organization Enterprise Ireland is the government agency responsible for the development of Irish enterprises in world markets. Enterprise Ireland help Irish businesses to start, grow, innovate and win export sales through its international network. In this way, its organisation supports employment, regional development and sustainable economic growth.

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