

Senior Mortgage Advisor Jobs in Dubai | Mashreq Bank Careers

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Company: Mashreq Bank

Location: dubai

Category: other-general

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Description:

To source mortgage loans to salaried individuals & individuals owning businesses in UAE & to maintain strong relationships with existing customers of the bank.

Job Responsibilities:

Acquire High Net Worth mortgage customers for the Bank e.g. Private Banking.

Consistently exceed monthly KPI targets & achieve monthly sales targets in the financial year.

Lead mortgage business development initiatives within targeted segments, real estate partners and approved mortgage brokers and in residential and commercial developments.

Adhere to all policies with regard to KYC/ AML as set out by the Bank from time to time.

Job Requirements:

Sales experience in field of Mortgages.

2-3 years of banking experience with minimum 1 year in Mortgage sales/

Adequate knowledge of products, service policies and processes of mortgages

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