

Senior Presales Consultant Jobs In Dubai | Informatica

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Company: Informatica

Location: Dubai

Category: sales-and-related

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About the job

We're looking for a diverse group of collaborators who believe data has the power to improve society. Adventurous, work-from-anywhere minds who value solving some of the world's most challenging problems. Here, employees are encouraged to push their boldest ideas forward, united by a passion to create a world where data improves the quality of life for people and businesses everywhere.

Requirement

Prepare and deliver creative solution presentations or technical proposals.

Build relationships, promote and work with our partners to find and realize opportunities.

Deliver creative solution demonstrations to clients and prospective customers.

Manage technical validation activities including Proof Of Concepts.

Qualify on a technical basis any technical proposal being put forward.

Respond to RFIs or RFPs, communicating the Informatica differentiators.

#J-18808-Ljbffr

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