

Senior Property Consultant Jobs In Sharjah | Savills

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Company: Savills

Location: sharjah

Category: other-general

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A Senior Property Consultant is required to actively negotiate and coordinate the sales and acquisition of property from enquiry through to contract closure, including winning exclusive instructions, marketing the property for sale, updating the CRM with enquiries and negotiation process. To work as part of our sales and leasing team to offer a seamless service on exclusive Savills projects. To liaise with existing Clients to sell and lease their residential properties and source new opportunities via business development.

Responsibilities:

Achieve individual monthly targets

Qualify leads and data management using the company CRM

Complete all necessary documentation associated with selling/leasing property including preparation and execution of sales agreements and advertising materials

Keep up to date with market trends and best practices

Continually networking and identifying business opportunities, including attending real estate exhibitions and keeping updated with latest local and national property market information and laws

Abiding by SRERD business standards and codes of ethics

Requirements:

Educated to degree level or equivalent

Minimum 2 years sales experience preferably the Sharjah market (commercial or residential)

Fluency in both English and Arabic

Excellent communication skills, written and spoken

#J-18808-Ljbffr

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