

United Arab Emirates Jobs Expertini®

Senior Property Consultant (Russian, German, French speakers) Jobs In Dubai UAE | Savills

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Company: Savills

Location: dubai

Category: other-general

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Description:

We are looking for Russian, German, French or, Arabic speaking Property Consultants to join our growing sales and leasing team in Dubai. We are seeking experienced, motivated and hungry for success professionals who are eager to build their career with Savills with the support of a fantastic global property services brand. Successful candidates will be expected to actively negotiate and coordinate the leasing, sales and acquisition of property from enquiry to contract closure, including winning exclusive instructions, marketing the property for sale or lease, updating the CRM with enquiries and negotiation process. Being a part of our sales and leasing team you will be required to offer a seamless service on exclusive Savills projects and provide a professional and passionate attitude at all times. The incumbent will liaise with existing clients to sell and lease their residential properties and hold responsibility to source new opportunities via business development.

Responsibilities:

Achieve individual monthly targets as set by management

Qualify leads and data management using the company CRM

Complete all necessary documentation associated with selling/leasing property including preparation and execution of sales agreements and advertising materials

Keep up to date with market trends and best practices

Continually networking and identifying business opportunities, including attending real estate exhibitions and keeping updated with latest local and national property market information and laws

Abiding by RERA and RICS standards and business codes of ethics

Ensure punctual attendance for all internal and external business commitments

To perform your duties to a high professional and ethical standard

To maintain a high professional profile at all times

Requirements:

Either Russian, German, French or, Arabic speaker

Educated to college or degree level (or equivalent)

Minimum 2 years sales experience preferably the Dubai market (commercial or residential)

RERA qualified preferred

Must hold a UAE driver's license with own car

Strong negotiation and selling skills

Confident in presentation delivery

Proven record of achieving sales targets

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