

Senior Relationship Manager Jobs in Abu Dhabi | ADIB Careers

[Apply Now](#)

Company: Abu Dhabi Islamic Bank

Location: abu dhabi

Category: other-general

Senior Relationship Manager Jobs in Abu Dhabi | ADIB CareersDescription:

To manage an assigned existing portfolio and a list of Target Market potential prospects for acquisition towards achieving financial targets (including but no limit to revenue, new net revenue, volume, cross-sell ratio, ROE, and ROA) and overall customer satisfaction

Job Responsibilities:Manage assigned portfolio with a focus on relationships (~10 for Large Corps, ~25 for Mid Market Corps and ~20 for Government)

Achieve financial targets assigned in line with portfolio handled (e.g. total revenues, revenue from treasury products, revenue from cash management, RORC, etc.)

Ensure regular interaction with clients to address any banking/financial needs and increase ADIB share of wallet

Conduct joint client calls with product partners (CFIB, Treasury, GTS) as per the account plan to identify opportunities to deepen relationshipJob Requirements:Minimum 5-8 years

of experience of handling Corporate Banking or Risk Management Group

Minimum 2-5 years in a Relationship Management Role#J-18808-Ljbfrr

[Apply Now](#)

Cross References and Citations:

1. Senior Relationship Manager Jobs in Abu Dhabi | ADIB Careers Emailjobs Jobs abu

dhabi Emailjobs ↗

**2. Senior Relationship Manager Jobs in Abu Dhabi | ADIB Careers HollywoodjobsJobs
abu dhabi Hollywoodjobs ↗**

**3. Senior Relationship Manager Jobs in Abu Dhabi | ADIB Careers
AccountingjobsnearmeJobs abu dhabi Accountingjobsnearme ↗**

**4. Senior Relationship Manager Jobs in Abu Dhabi | ADIB Careers Shanghaijobs Jobs
abu dhabi Shanghaijobs ↗**

**5. Senior Relationship Manager Jobs in Abu Dhabi | ADIB Careers Sqljobs Jobs abu
dhabi Sqljobs ↗**

**6. Senior Relationship Manager Jobs in Abu Dhabi | ADIB Careers Techstartupjobs
Jobs abu dhabi Techstartupjobs ↗**

**7. Senior Relationship Manager Jobs in Abu Dhabi | ADIB Careers Dataanalyticsjobs
Jobs abu dhabi Dataanalyticsjobs ↗**

**8. Senior Relationship Manager Jobs in Abu Dhabi | ADIB Careers TokyojobsJobs abu
dhabi Tokyojobs ↗**

**9. Senior Relationship Manager Jobs in Abu Dhabi | ADIB Careers Datasecurityjobs
Jobs abu dhabi Datasecurityjobs ↗**

**10. Senior Relationship Manager Jobs in Abu Dhabi | ADIB Careers UsajobscentralJobs
abu dhabi Usajobscentral ↗**

**11. Senior Relationship Manager Jobs in Abu Dhabi | ADIB Careers Minneapolisjobs
Jobs abu dhabi Minneapolisjobs ↗**

**12. Senior Relationship Manager Jobs in Abu Dhabi | ADIB Careers Nyjobscareer Jobs
abu dhabi Nyjobscareer ↗**

**13. Senior Relationship Manager Jobs in Abu Dhabi | ADIB Careers Chicagojobsearch
Jobs abu dhabi Chicagojobsearch ↗**

**14. Senior Relationship Manager Jobs in Abu Dhabi | ADIB Careers Germanyjobs Jobs
abu dhabi Germanyjobs ↗**

**15. Senior Relationship Manager Jobs in Abu Dhabi | ADIB Careers
EntertainmentjobsnearmeJobs abu dhabi Entertainmentjobsnearme ↗**

**16. Senior Relationship Manager Jobs in Abu Dhabi | ADIB Careers Jakartajobs Jobs abu
dhabi Jakartajobs ↗**

**17. Senior Relationship Manager Jobs in Abu Dhabi | ADIB Careers Findfreelancerjobs
Jobs abu dhabi Findfreelancerjobs ↗**

18. **Senior Relationship Manager Jobs in Abu Dhabi | ADIB Careers Referralrecruits Jobs abu dhabi Referralrecruits ↗**
19. **Senior relationship manager jobs in abu dhabi | adib careers Jobs Abu dhabi ↗**
20. **AMP Version of Senior relationship manager jobs in abu dhabi | adib careers ↗**
21. **Senior relationship manager jobs in abu dhabi | adib careers Abu dhabi Jobs ↗**
22. **Senior relationship manager jobs in abu dhabi | adib careers Jobs Abu dhabi ↗**
23. **Senior relationship manager jobs in abu dhabi | adib careers Job Search ↗**
24. **Senior relationship manager jobs in abu dhabi | adib careers Search ↗**
25. **Senior relationship manager jobs in abu dhabi | adib careers Find Jobs ↗**

Source: <https://ae.expertini.com/jobs/job/senior-relationship-manager-jobs-in-abu-dhabi-ad-abu-dhabi-abu-dhabi-islamic-ba-1968-27022/>

Generated on: 2024-05-03 by Expertini.Com