

Senior Sales Engineer Al Shirawi Machinery L.L.C Dubai

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Company: Al Shirawi Machinery L.L.C ·

Location: Dubai

Category: architecture-and-engineering

Biomedical Sales Engineer | NileMed-UAE Dubai

Visiting customer sites, developing sales strategies, and exceeding customer satisfaction.

Handling quotations, negotiations, and purchase orders in line with company procedures.

Maintaining customer and order information in CRM or ERP systems.

Coordinating operator training and ensuring timely provision post-delivery.

Meeting sales targets and KPIs, and providing timely reports as directed by the Line Manager.

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Qualifications

Sales Engineering and Sales skills

Technical Support skills

Excellent Communication and Customer Service skills

Experience in the construction equipment industry or related field

Ability to establish and maintain relationships with customers and key stakeholders

Bachelor's degree in Engineering or related field

Fluent in English, Arabic language skills are a plus

This position is an excellent opportunity for a motivated sales professional with a strong background in construction equipment sales.

We value dedication, effective communication, and the ability to build lasting customer relationships.

Join us to advance your career in a dynamic and challenging environment.

Don't miss out on this exciting opportunity – apply now at dubaiofferz.com

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