

Senior Sales Engineer

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Company: SMART CRANES

Location: Sharjah

Category: healthcare-practitioners-and-technical

Company Description

Smart Cranes LLC, a subsidiary of Winchy Holding, specializes in the design, manufacturing, customization, and refurbishment of overhead cranes, Jib cranes, gantry cranes, and Automated and special crane applications. The company is headquartered in Sharjah, UAE and has a presence in Kuwait and Egypt. With a team of experts in engineering and manufacturing, Smart Cranes offers material handling solutions tailored to meet the unique needs of businesses.

Role Description

This is a full-time on-site role for a Senior Sales Engineer. The Senior Sales Engineer will be responsible for providing technical support to customers, managing sales activities, and ensuring customer satisfaction. The role also involves working closely with the sales team to ensure that the company meets its revenue targets.

Qualifications

Sales Engineering and Sales skills

Strong technical support skills, with experience in crane manufacturing or material handling solutions

Excellent communication, presentation, and negotiation skills

Customer service-oriented

Ability to work well in a team environment

Bachelor's degree in Mechanical Engineering or related field

Experience in managing a team is a plus

Familiarity with CRM software is preferable

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