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Senior Sales Executive Jobs In Dubai | MBR WorldWide

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Are you an ambitious and driven sales professional with a passion for the logistics and courier industry? If so, we have an exciting opportunity for you to take your career to the next level

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Responsibilities

We're on the lookout for dynamic individuals to join our client team as Senior Sales Executives. A leading player in the courier and logistics sector, known for their commitment to excellence and innovation. As a Senior Sales Executive, you will be a key player in our client's growth story. Apply Also Relationship Manager Jobs in Dubai | National Bank of Fujairah Requirement

Developing and executing strategic sales plans to achieve and exceed revenue targets.

Identifying and pursuing new business opportunities within the courier and logistics sector.

Building and nurturing strong relationships with existing clients.

Collaborating with cross-functional teams to ensure smooth service delivery.

Staying up-to-date with industry trends and market dynamics.

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