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Senior Sales Executive Jobs In Dubai | MBR WorldWide

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Are you an ambitious and driven sales professional with a passion for the logistics and courier industry? If so, we have an exciting opportunity for you to take your career to the next level

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Responsibilities

We're on the lookout for dynamic individuals to join our client team as Senior Sales Executives. A leading player in the courier and logistics sector, known for their commitment to excellence and innovation. As a Senior Sales Executive, you will be a key player in our client's growth story.

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Requirement

- Developing and executing strategic sales plans to achieve and exceed revenue targets.
- Identifying and pursuing new business opportunities within the courier and logistics sector.
- Building and nurturing strong relationships with existing clients.
- Collaborating with cross-functional teams to ensure smooth service delivery.
- Staying up-to-date with industry trends and market dynamics.

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