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Senior Sales Executive Jobs In Dubai UAE | Majid Al Futtaim

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Majid Al Futtaim Holding is the leading shopping mall, retail, communities, entertainment developer and operator in the Middle East, North Africa, and Central Asia regions. With over 48,000 people, revenues of over US\$ 11 Billion, and operations in 18 countries. Some of the iconic brands we carry include Mall of the Emirates, Carrefour, All Saints, Lego, City Center, Abercrombie & Fitch, & Vox Cinemas. We believe in making Great Moments for Everyone, Every day.

Responsibilities: Be The Ultimate Champion Of Customer Service Standards In Line With Majid Al Futtaim Guidelines, Understanding Customer Needs And Enabling The Fulfillment Of An Exceptional Experience For The Customer.

Contribute To Enhanced Sales Targets With Thorough Product Knowledge, Taking Opportunities To Up Sell And Cross Sell.

Ensure Store Standards Are Maintained At All Times, Supporting With Instore Tasks Including But Not Limited To Cleanliness, Tidiness And Replenishment

Achieve Set Sales Targets And Use Creative Ways To Exceed The Same, Keeping The Customer In Mind.

Take The Lead To Ensure Vm Standards Are In Line With Vm Guidelines At All Times

Support In Buddying And Training Of New Team Members To Ensure They Are Fully Aware Of The Standards And Process Required In The Business.

Dealing With Vip Customers. Requirements: Furniture Background with Technical Knowledge

Excellent Communication and Negotiation Skills

Minimum Of 3 Years of Sales or Business Development Experience; Preferably Luxury Brands

Must Be Interior Design Graduate / Architecture Engineer

Good Taste for Styling and Customization#J-18808-Ljbffr

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