

United Arab Emirates Jobs Expertini®

Senior Sales Manager

Apply Now

Company: Lastmiletalent

Location: , , United Arab Emirates

Category: sales-and-related

Our client is revolutionizing the way people move and shop in the Middle East. They're looking for a Senior Sales Manager to join their team. About our client: They handle delivery for various merchants, from e-commerce to food and groceries. They're a dynamic team building the next big thing. - Acquire new accounts in a new city, including prospecting, pitching, and contract negotiations. - Develop an effective sales strategy to maximize lead generation and conversion. - Meet monthly GMV targets by onboarding new merchants. - Cultivate and manage relationships with stakeholders. - Handle commercial negotiations and coordinate with internal teams for logistics and legal matters. Profile requirements: - 5 years of sales/commercial management experience in food, non-food aggregation, e-commerce, or on-demand logistics. - Proven track record of revenue generation. - Business development mindset with attention to operational detail. - Target-oriented and skilled problem solver. - Excited about working in a startup environment. What they'll provide: - Opportunity to make a meaningful impact and grow within the organization. - Work alongside inspiring colleagues in a purpose-driven organization. - Flexible work arrangements with health and fitness benefits. Interested? Get in touch: lewis@lastmiletalent.eu

#J-18808-Ljbffr

Apply Now

Cross References and Citations:

1. Senior Sales Manager Spainjobs Jobs , , United Arab Emirates Spainjobs ↗
2. Senior Sales Manager AgilejobsnearmeJobs , , United Arab Emirates Agilejobsnearme ↗
3. Senior Sales Manager SearchaustralianjobsJobs , , United Arab Emirates Searchaustralianjobs ↗
4. Senior Sales Manager Indonesiajobs Jobs , , United Arab Emirates Indonesiajobs ↗
5. Senior Sales Manager Instrumentationjobs Jobs , , United Arab Emirates Instrumentationjobs ↗
6. Senior Sales Manager CarejobsJobs , , United Arab Emirates Carejobs ↗
7. Senior Sales Manager ThehiredjobsJobs , , United Arab Emirates Thehiredjobs ↗
8. Senior Sales Manager CraigsjobsJobs , , United Arab Emirates Craigsjobs ↗
9. Senior Sales Manager Physiotherapistjobs Jobs , , United Arab Emirates Physiotherapistjobs ↗
10. Senior Sales Manager TokyojobsJobs , , United Arab Emirates Tokyojobs ↗
11. Senior Sales Manager PublicrelationsjobsJobs , , United Arab Emirates Publicrelationsjobs ↗
12. Senior Sales Manager OfficerjobsJobs , , United Arab Emirates Officerjobs ↗
13. Senior Sales Manager Ophthalmologistjobs Jobs , , United Arab Emirates Ophthalmologistjobs ↗
14. Senior Sales Manager Costaricajobs Jobs , , United Arab Emirates Costaricajobs ↗
15. Senior Sales Manager SearchaustralianjobsJobs , , United Arab Emirates Searchaustralianjobs ↗
16. Senior Sales Manager UkjobopportunitiesJobs , , United Arab Emirates Ukjobopportunities ↗
17. Senior Sales Manager JavajobsJobs , , United Arab Emirates Javajobs ↗
18. Senior Sales Manager Petroleumjobs Jobs , , United Arab Emirates Petroleumjobs ↗
19. Senior sales manager Jobs , , united arab emirates ↗
20. AMP Version of Senior sales manager ↗
21. Senior sales manager , , united arab emirates Jobs ↗
22. Senior sales manager Jobs , , united arab emirates ↗
23. Senior sales manager Job Search ↗
24. Senior sales manager Search ↗

25. Senior sales manager Find Jobs ↗

Source: <https://ae.expertini.com/jobs/job/senior-sales-manager--united-arab-emir-lastmiletalent-411-133501/>

Generated on: 2024-05-06 by Expertini.Com