

United Arab Emirates Jobs Expertini®

Senior Sales Manager - Al Habtoor City Hotel Collection

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Company: Talent Pal

Location: dubai

Category: other-general

Company DescriptionAl Habtoor City Hotel Collection is a luxury hotel complex in Dubai featuring three worldclass hotels with exceptional amenities. The collection includes Habtoor Palace Dubai V Hotel Dubai and Hilton Dubai Al Habtoor City collectively offering 1600 rooms and suites 23 restaurants and lounges 3 ballrooms 37 meeting rooms and the acclaimed show La Perle. Each hotel offers a distinctive experience with personalized service and unmatched hospitality.

Role DescriptionThis is a fulltime onsite role for a Senior Sales ManagerLeisure at Al Habtoor City Hotel Collection in Dubai. The job responsibilities include building and maintaining relationships with travel agents generating and executing innovative ideas to drive revenue forecasting creating marketing and sales initiatives and negotiating contracts.

QualificationsSales Marketing and Business Development skillsKnowledge and understanding of the leisure market and competitionAbility to generate and execute innovative ideas to drive revenueExcellent interpersonal negotiation and communication skillsKnowledge of RFP GDS and CRM systemsProven track record of achieving sales targetsStrong organizational and time management skillsBachelors degree in Business Administration Hospitality Management or related fieldExperience in the luxury hotel industry and fluency in languages such as Arabic Russian or Chinese are also desired qualificationsThis job has been sourced from an external job board.[More jobs on #J-18808-Ljbffr](#)

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