

# United Arab Emirates Jobs Expertini®

## Senior Sales Manager - Al Habtoor City Hotel Collection

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Company: Talent Pal

Location: dubai

Category: other-general

**Company Description** Al Habtoor City Hotel Collection is a luxury hotel complex in Dubai featuring three worldclass hotels with exceptional amenities. The collection includes Habtoor Palace Dubai V Hotel Dubai and Hilton Dubai Al Habtoor City collectively offering 1600 rooms and suites 23 restaurants and lounges 3 ballrooms 37 meeting rooms and the acclaimed show La Perle. Each hotel offers a distinctive experience with personalized service and unmatched hospitality. **Role Description**This is a fulltime onsite role for a Senior Sales Manager Leisure at Al Habtoor City Hotel Collection in Dubai. The job responsibilities include building and maintaining relationships with travel agents generating and executing innovative ideas to drive revenue forecasting creating marketing and sales initiatives and negotiating contracts. **Qualifications**Sales Marketing and Business Development skills Knowledge and understanding of the leisure market and competition Ability to generate and execute innovative ideas to drive revenue Excellent interpersonal negotiation and communication skills Knowledge of RFP GDS and CRM systems Proven track record of achieving sales targets Strong organizational and time management skills Bachelors degree in Business Administration Hospitality Management or related field Experience in the luxury hotel industry and fluency in languages such as Arabic Russian or Chinese are also desired **qualifications** This job has been sourced from an external job board. More jobs on #J-18808-Ljbffr

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