

# United Arab Emirates Jobs Expertini®

## SEO Sales Specialist - United Arab Emirates

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Company: Higglo

Location: dubai

Category: other-general

SEO Sales Specialist - United Arab Emirates Higglo Digital is a leading digital agency specializing in high-end web development, search engine optimization (SEO), and branding. We work with a diverse set of clients across multiple industries to build exceptional digital experiences. Are you passionate about digital marketing and search engine optimization (SEO)? Do you have a proven track record in sales and a deep understanding of SEO strategies? If so, we have an exciting opportunity for you to join our team as an SEO Sales Specialist in the vibrant city of Dubai!

**Company Overview:** We are a leading digital marketing agency based in Dubai, specializing in SEO, SEM, and online advertising. Our mission is to help businesses thrive in the digital landscape by optimizing their online presence. With a talented team of experts and a strong commitment to innovation, we have earned a reputation for delivering outstanding results to our clients.

**Position Overview:** As an SEO Sales Specialist, you will play a pivotal role in driving our business growth by identifying and securing new clients. You will collaborate closely with our SEO experts to tailor effective solutions that meet the unique needs of our clients. This position offers the opportunity to work in a dynamic and fast-paced environment, engaging with a diverse range of businesses across Dubai.

**Requirements:** Identify and target potential clients in Dubai who would benefit from our SEO services. Conduct thorough research to understand each client's industry, competitors, and digital marketing needs. Build and maintain strong client relationships through effective communication and regular follow-ups. Prepare and deliver compelling sales presentations to showcase the value of our SEO services. Collaborate with our SEO team to create customized SEO strategies and proposals. Negotiate contracts, close deals, and

achieve sales targets. Stay up-to-date with industry trends and changes in search engine algorithms. Provide excellent customer service to ensure client satisfaction. Boost Your Online Presence with Higglo Digital, a leading web and SEO agency offering high-quality services tailored to elevate your brand. Our expert team delivers top-notch SEO strategies, award-winning website designs, and impactful branding solutions. Trust us to optimize your website, drive targeted traffic, and unlock your business's true potential. From Hulu to Blizzard, we have the experience to take your brand to the next level. With our team across the world from Dubai and Abu Dhabi to Sydney Australia and New York City, we have the experience and background to take your business to the next level. Contact us today to take the first step toward digital success.

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