# **United Arab Emirates Jobs Expertini®**

## Service Advisor (UAE National)

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Company: Al Tayer Group Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

#### Job Purpose :

To provide professional service to the customers, in terms of accurately recording and organizing quality repair and maintenance services so as to enhance customer retention and after sales revenue giving professional advise to customers on current and future maintenance needs **Functional Roles and Responsibilities**Receive and greet customers, discuss servicing/ repair needs, guide them on assessment & repair of problems/ faults and service requirements based on manufacturer recommendation and when agreed to
record the requirement correctly on job card to avoid any ambiguity effecting the quality of repair.
Explain to the customer contents of the job, its value and cost involved. After obtaining confirmation prepare

clear and unambiguous work instruction for the technician to carry out the job and keep in constant touch to

ensure that work is progressing in proper manner.

• Organize inspection upon completion of the job to ensure the quality of the job meets the prescribed

standard and to satisfy the customer that the job has been carried out as desired.

• Deliver the vehicle in most courteous manner once the job has been completed to the entire satisfaction of

the customer and authorities of the workshop so as to ensure continuity of business.

Establish healthy and profitable relationship by proactively communicating and following up with
the existing

as well as prospective customer on performance of their cars and if they require any service attention so as to

consolidate and enhance the customer base.

• Keep the customers constantly posted on the status of the back order parts, their actual date and time of

arrival to assure customer of the company's genuine interest in sorting out his problem so as retain customer'

s confidence.

• Keep customers periodically informed about the work progress and deliver vehicles after collecting the

repair charges / LPO/ IPO.

• Up sell new accessories, service packages, additional service and participate actively in service campaign.

• Upgrade product knowledge through web based training and class room training.

• Establish cordial relation with customers and workshop staff.

• Follow up on Work In Progress (WIP) targeting closer in 30 days.

• Follow-up with customers on long pending vehicles for taking delivery.

#### Job Requirements

Education/Certification and Continued Education

- Vocational qualification in automotive trade or
- Diploma in Automobile Engineering or graduate

Years of Experience

• 2 -5 years experience in automotive trade

Additional Information

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**Cross References and Citations:** 

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