

United Arab Emirates Jobs Expertini®

Sesame Trader

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Company: Rural Management Consultant Pvt.Ltd

Location: united arab emirates

Category: other-general

1. Build a sesame book comprising multiple origins and markets, trading strategies and models
2. Liaise closely with origin heads in building joint PNL book with them and sell their sourced sesame to various markets
3. Head the logistics and documentation management team for the business and be directly responsible for the same
4. Explore opportunities of destination market stock and sale options where incremental margins are possible
5. Gather market data and analyse and make comprehensive market reports for the business.
6. Develop a 3 year strategy to make the company a top three player in the industry without compromising on bottom line.
7. Develop a base of highly discerning clients who have specific requirements of the product and work on backward linkage to be able to source and supply them as per their need
Our client is a large MNC into commodity trading sector.

#J-18808-Ljbffr

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