

United Arab Emirates Jobs Expertini®

SHIP BROKER TANKER BROKER - Dry Cargo

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Company: Reliance Career Opportunities

Location: dubai

Category: other-general

Date Posted: Position: SHIP BROKER / TANKER BROKER Dry Cargo Location: Dubai Dubai United Arab Emirates Candidate must be in UAE Key Responsibilities: Develop and maintain relationships with ship owners charterers and other industry professionals Identify potential business opportunities and negotiate chartering contracts Analyze market trends and provide market intelligence to clients Manage the entire chartering process from initial contact to postfixture followup Ensure compliance with industry regulations and company policies Collaborate with other team members to achieve company goals and targets Participate in industry events and conferences to expand network and knowledge Requirements: Bachelors degree in Business Maritime or related field Minimum of 10 years of experience in ship brokering or tanker brokering Strong understanding of the dry cargo market and industry trends Excellent negotiation and communication skills Ability to work independently and in a team environment Proficient in Microsoft Office and other relevant software Willingness to travel for business purposes Fluency in English both written and verbal Salary AED(all in) Standard benefits as per UAE law Remote Work :No

#J-18808-Ljbffr

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