

Showroom Sales Specialist

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Company: Vape house.UAE

Location: Dubai

Category: healthcare-practitioners-and-technical

Showroom Sales Specialist - Vape Shop

Vape House UAE® is looking for a Showroom Sales Representative. The candidate must have a strong work ethic and confidence to actively seek new sales opportunities in the showroom and coordinate with other sales team members.

Roles & Responsibilities:

Greet customers when they enter the showroom and assist accordingly

Give applicable suggestions as per the customer's needs and requirements.

Suggest and provide Vape House Products

Improve product knowledge

Participate in other showroom functions including, but not limited to: training: weekly sales meetings and maintaining showroom appearance

Identify opportunities to expand the business and build on the relationship with existing clients.

Develop accurate and consistent bids with the help of relevant departments.

Analyze sales: marketing and other reports to gain insights into improving performance and maximizing growth.

Reach agreed sales targets by the deadline

Customer relationship management, involved in negotiation and assisting in resolving complaints.

Skills

Does this sound like you

The candidate should be energetic and eager to learn about the company's products, be passionate to work and have a minimum of 3-5 years of experience in Sales in the UAE

Additional Skills:

Fluency in Arabic & English

Work with a positive attitude.

Excellent writing and verbal communication skills.

Customer Services

Communication skills

Salary Between 3000 - 4000

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