

SMB Sales Lead

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Company: Deliveroo Dubai

Location: dubai

Category: other-general

The job posting is outdated and position may be filled Recruiting and training new sales staff, assigning specific tasks to other sales staff, and monitoring the team's sales performance. Solving customer complaints and answering customers' questions. Writing reports for senior managers. Assisting with the selling of our store's products and services and assisting to maximize sales. Stocking shelves, setting up displays, ringing up merchandise and sales, and performing cleaning duties. Providing sales staff with constructive feedback and assisting staff to solve customers' problems. Maintaining inventory, filling out paperwork, and possibly tasking sales workers with the buying of more supplies. Maintaining positive customer relations. Motivating the sales staff and creating an atmosphere of healthy competition among the staff. Disclaimer: Drjobs.ae is only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer. We always make certain that our clients do not endorse any request for money payments, thus we advise against sharing any personal or bank-related information with any third party. If you suspect fraud or malpractice, please contact us via contact us page. Our goal is to make hiring as easy as possible. We find the right talent for every company, ensuring that each candidate finds a job they enjoy. Dr.Job FZ LLC provides 360-degree AI-powered recruiting and job search solutions. If you are looking for a job and haven't found your chance yet, you can upload your profile on our website and find thousands of opportunities globally! Our platform gives you the flexibility you need to thrive in today's market by allowing you to apply for all different kinds of jobs, whether they are full- or part-time, remote or on-site.

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