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Solution Area Specialist

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Company: Microsoft Dubai

Location: dubai

Category: other-general

The job posting is outdated and position may be filledConducting client discovery calls with sales representatives. Meeting with clients to discuss their hardware and software needs. Strategizing with the sales team to create customized solutions. Drafting and delivering presentations on targeted products. Designing and installing customized software and hardware solutions for the customer. Testing the performance of the installed system and fixing bugs. Developing relationships and maintaining customer relations. Supporting the sales team with all technical related queries. Disclaimer: Drjobs.ae is only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer. We always make certain that our clients do not endorse any request for money payments, thus we advise against sharing any personal or bank-related information with any third party. If you suspect fraud or malpractice, please contact us via contact us page. Our goal is to make hiring as easy as possible. We find the right talent for every company, ensuring that each candidate finds a job they enjoy. Dr.Job FZ LLC provides 360-degree Al-powered recruiting and job search solutions. If you are looking for a job and haven't found your chance yet, you can upload your profile on our website and find thousands of opportunities globally! Our platform gives you the flexibility you need to thrive in today's market by allowing you to apply for all different kinds of jobs, whether they are full- or part-time, remote or on-site.

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