

Sr Business Development

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Company: Microsoft Dubai

Location: dubai

Category: other-general

The job posting is outdated and position may be filled• Strategic Partnerships in the MEA region across full portfolio of Microsoft products to empower Microsoft product innovation• Strategic Geo-Expansion Data Centers partnerships Responsibilities Customer and Partner Focus• Leverages internal and external relationships as a trusted advisor to advise complex (e.g., large, high impact) customers and partners on domain expertise as a sought-out resource across multiple lines of business, geographies, and cultures, as appropriate; advises partners and decision makers on the industry and company and provides industry expertise internally and externally. • Drives customer and partner business initiatives and contributes to customer's strategy discussions, leveraging knowledge of customer and partner business priorities and/or drivers and anticipating changes and actions to drive influence around the product roadmap, prioritization, and proactively guide customer and partner decision making. Disclaimer: Drjobs.ae is only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer. We always make certain that our clients do not endorse any request for money payments, thus we advise against sharing any personal or bank-related information with any third party. If you suspect fraud or malpractice, please contact us via contact us page. Our goal is to make hiring as easy as possible. We find the right talent for every company, ensuring that each candidate finds a job they enjoy. Dr.Job FZ LLC provides 360-degree AI-powered recruiting and job search solutions. If you are looking for a job and haven't found your chance yet, you can upload your profile on our website and find thousands of opportunities globally! Our platform gives you the flexibility

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