

## Sr Commercial Proposals Director Jobs In Dubai | General Electric: GE

[Apply Now](#)

Company: General Electric: GE

Location: dubai

Category: other-general

### Sr Commercial Proposals Director Jobs In Dubai | General Electric: GE

**Job Description Summary**The Sales Support Director will be the main focal for preparation of proposals/bids, contract negotiation and compliance with contract commitments and commercial risk assessment. Impacts the team's ability to achieve service, quality and timeliness of objectives. Subject to Commercial policy objectives. Has independence in achieving commercial objectives within operating budgets and operating guidelines. There is moderate autonomy within the role to enter into/execute Commercial arrangements. High levels of Commercial judgment are required to achieve outcomes required.

#### Job Description

**Essential Responsibilities:**Develop proposals; may negotiate with customers; ensure deals deliver shareholder value; drive competitive pricing. May include compiling and submitting required tender documentation.

Requires specialized knowledge across product lines, markets, sales processes, or customer groups. Requires strong commercial awareness, and is expected to influence the development of strategy for their broad sales territory, including control of resources.

Interprets simple internal and external business challenges and recommends best practices to improve products, processes or services. Stays informed of industry trends that may inform work.

Uses high level of judgment to make decisions and handle complex tasks or problems within projects, product lines, markets, sales processes, campaigns or customers. Has ability to assess quality of information given and ask pertinent questions to stakeholders or customers.

Able to offer new solutions to problems outside of set parameters and is able to construct and provide recommendations. Uses multiple internal and some external sources outside of own function to help arrive at a decision.

May lead functional teams or projects with minimal resource requirements, risk, and/or complexity. Communicates difficult concepts and may influence others' options on particular topics. May guide others to consider a different point of

view.  
Qualifications/Requirements: This role requires significant experience in the Sales & Proposals. Knowledge level is comparable to a Master's degree from an accredited university or college ( or a high school diploma with relevant experience). Desired

Characteristics: Humble: respectful, receptive, agile, eager to learn

Transparent: shares critical information, speaks with candor, contributes constructively

Focused: quick learner, strategically prioritizes work, committed

Leadership ability: strong communicator, decision-maker, collaborative

Problem solver: analytical-minded, challenges existing processes, critical thinker

More Jobs Supply Coordinator Jobs In Abu Dhabi | Sheikh Shakhbout Medical City – SSMC

Social Media Manager Jobs In Abu Dhabi | Hilton Middle Unity Developer Jobs In Abu Dhabi |

Hypemasters Staff Nurse Nursing Services Jobs In Abu Dhabi | Aster DM

Healthcare Executive government relations Jobs In Abu Dhabi | Aster DM Healthcare Human

Resources Executive Jobs In Abu Dhabi | Hilton Receptionist Jobs In Abu Dhabi |

Hilton Procurement Assistant Jobs In Abu Dhabi | Sundus Delivering Deal Value Manager Jobs

In Abu Dhabi | PwC Junior Java Developer Jobs In Abu Dhabi | TalentKompass

Deutschland Azure Sentinel – Security Engineer Jobs In Abu Dhabi | Help AG Orthopaedic

Paediatric Nurse Jobs In Abu Dhabi | Medacs Healthcare Consultant PICU Jobs In Abu

Dhabi | Medacs Healthcare Clinical Psychologist Jobs In Abu Dhabi | Medacs

Healthcare Senior Specialist – Risk Management Jobs In Abu Dhabi | Black Pearl

Consult Community Midwife Jobs In Abu Dhabi | Medacs Healthcare #J-18808-Ljbfrr

[Apply Now](#)

**Cross References and Citations:**

1. Sr Commercial Proposals Director Jobs In Dubai | General Electric: GEMuscatjobs  
Jobs dubaMuscatjobs ↗
2. Sr Commercial Proposals Director Jobs In Dubai | General Electric: GE  
Devopsjobs Jobs dubaDevopsjobs ↗
3. Sr Commercial Proposals Director Jobs In Dubai | General Electric: GE  
Jobsearchnews Jobs dubaiJobsearchnews ↗
4. Sr Commercial Proposals Director Jobs In Dubai | General Electric: GE  
CleanerjobsnearmeJobs dubaCleanerjobsnearme↗
5. Sr Commercial Proposals Director Jobs In Dubai | General Electric: GE  
TollywoodjobsJobs dubaiTollywoodjobs↗
6. Sr Commercial Proposals Director Jobs In Dubai | General Electric: GE  
AttorneyjobsJobs dubaiAttorneyjobs↗
7. Sr Commercial Proposals Director Jobs In Dubai | General Electric: GE  
TechgiantcareersJobs dubaiTechgiantcareers↗
8. Sr Commercial Proposals Director Jobs In Dubai | General Electric: GE  
Nightshiftjobs Jobs dubaNightshiftjobs ↗
9. Sr Commercial Proposals Director Jobs In Dubai | General Electric: GE  
ReceptionistjobsJobs dubaReceptionistjobs↗
10. Sr Commercial Proposals Director Jobs In Dubai | General Electric: GE  
MobileappjobsJobs dubaMobileappjobs↗
11. Sr Commercial Proposals Director Jobs In Dubai | General Electric: GE  
Jeddahjobs Jobs dubaiJeddahjobs ↗
12. Sr Commercial Proposals Director Jobs In Dubai | General Electric: GE Seojobs  
Jobs dubaSeojobs ↗
13. Sr Commercial Proposals Director Jobs In Dubai | General Electric: GE  
Warehousejobsnearme Jobs dubaWarehousejobsnearme ↗
14. Sr Commercial Proposals Director Jobs In Dubai | General Electric: GE Dallasjobs  
Jobs dubaDallasjobs↗
15. Sr Commercial Proposals Director Jobs In Dubai | General Electric: GE  
Chefjobsnearme Jobs dubaChefjobsnearme ↗
16. Sr Commercial Proposals Director Jobs In Dubai | General Electric: GE Mediajobs  
Jobs dubaMediajobs ↗
17. Sr Commercial Proposals Director Jobs In Dubai | General Electric: GE Fitnessjobs

**Jobs dubaFitnessjobs ↗**

**18. Sr Commercial Proposals Director Jobs In Dubai | General Electric: GE Wowjobs**

**Jobs dubaWowjobs ↗**

**19. Sr commercial proposals director jobs in dubai | general electric: ge Jobs Dubai ↗**

**20. AMP Version of Sr commercial proposals director jobs in dubai | general electric: ge ↗**

**21. Sr commercial proposals director jobs in dubai | general electric: ge Dubai Jobs ↗**

**22. Sr commercial proposals director jobs in dubai | general electric: ge Jobs Dubai ↗**

**23. Sr commercial proposals director jobs in dubai | general electric: ge Job Search ↗**

**24. Sr commercial proposals director jobs in dubai | general electric: ge Search ↗**

**25. Sr commercial proposals director jobs in dubai | general electric: ge Find Jobs ↗**

Source:<https://ae.expertini.com/jobs/job/sr-commercial-proposals-director-jobs-in-dubai-g-dubai-general-electric-ge-1968-27245/>

Generated on: 2024-05-04 by Expertini.Com