

Sr. Sales Account Manager Jobs In Dubai | TIS (Tech for Integrated

[Apply Now](#)

Company: TIS (Tech for Integrated

Location: dubai

Category: other-general

Sr. Sales Account Manager Jobs In Dubai | TIS (Tech for Integrated

[Apply Also Account Executive Jobs In Sharjah | MessageBird](#)

We are looking for a Sr. Sales Account Manager – Software Solutions Responsible for connecting with key business executives and stakeholders to promote and sell Software Development services.

[Apply Also GE Jobs 2023: UAE-KSA-USA Careers](#)

Responsibilities:Works closely with accounts to determine their present and future needs and propose suitable products, services, and upgrades to maintain and grow revenue for the organization.

Acts as the main interface between the client and the organization to ensure an optimal level of service is always provided and continually seeks the opportunity to participate in clients strategic business planning processes.

Identifies and gains new business through different sales techniques.

Collaborates with staff to complete tasks associated with retaining the major/key/named client account.

Conducts sales presentations and demonstrations, prepares account and opportunity plans, and coordinates the preparations of proposals, tenders, and contracts.[Apply Also RCM](#)

[Administrator Coding Jobs in Abu Dhabi | Mediclinic Careers](#)

RequirementsBA/BS degree in Business Administration or IT or relevant field.

MUST BE FLUENT ARABIC LANGUAGE SPEAKER.

7 years experience in Selling software solutions.

Sales experience in Selling microservices Software Solutions is huge Plus.

Demonstrable ability to communicate, present, and influence key stakeholders.

Proven ability to juggle multiple account management projects at a time, while maintaining sharp attention to details

Excellent listening, negotiation, and presentation skills

Excellent command in English (spoken – Written)Apply Also Creative Producer Jobs In Ajman | Creadits

For More JobsLibrarian Jobs In Dubai UAE 2023 | GEMS EducationCA – IT Audit – A2 – Dubai Jobs Dubai United Arab Emirate 2023 | PwCAssistant Executive Housekeeper Jobs In Dubai UAE 2023 | HiltonMarketing Manager Jobs In Dubai UAE 2023 | SaltAVP- Business Finance – IT Jobs Dubai United Arab Emirate 2023 | First Abu Dhabi BankDigital Marketing Manager Jobs In Dubai UAE 2023 | DiscoveredSenior Business Analyst Jobs In Dubai UAE 2023 | AgodaMedical Informatics IT Engineer Jobs Dubai United Arab Emirate 2023 | KBRTraining Manager Jobs in Dubai UAE 2023 | Miral CareersFemale Technician Jobs in Dubai UAE 2023 | AI Futtaim CareersIT Supervisor Jobs Dubai United Arab Emirate 2023 | WHR SolutionMIS Manager Jobs in Dubai UAE | Al Ansari Exchange CareersIT Administrator Jobs Dubai United Arab Emirate 2023 | Genesis Executive SearchEquity Analyst Jobs in Dubai UAE | DAMAC Properties CareersTechnician Trainee Jobs in Sharjah | Air Arabia CareersIT Hardware Support Engineer Jobs Dubai United Arab Emirate 2023 | HoneywellWheel & Brake Technician Jobs in Sharjah | Air Arabia CareersAir Traffic Control Officer Tower Jobs in Dubai UAE | Serco Careers#J-18808-Ljbffr

[Apply Now](#)

Cross References and Citations:

1. Sr. Sales Account Manager Jobs In Dubai | TIS (Tech for Integrated Jobdescriptionsample Jobs dubaiJobdescriptionsample ↗

2. Sr. Sales Account Manager Jobs In Dubai | TIS (Tech for Integrated Houstonjobs Jobs dubaHoustonjobs↗

3. Sr. Sales Account Manager Jobs In Dubai | TIS (Tech for Integrated

Airconditioningjobs Jobs dubaiAirconditioningjobs ↗

4. Sr. Sales Account Manager Jobs In Dubai | TIS (Tech for Integrated HairjobsJobs dubai Hairjobs ↗

5. Sr. Sales Account Manager Jobs In Dubai | TIS (Tech for Integrated Jobslibrary Jobs dubaiJobslibrary ↗

6. Sr. Sales Account Manager Jobs In Dubai | TIS (Tech for Integrated LondonjobscentralJobs dubaLondonjobscentral ↗

7. Sr. Sales Account Manager Jobs In Dubai | TIS (Tech for Integrated PetsjobsJobs dubai Petsjobs ↗

8. Sr. Sales Account Manager Jobs In Dubai | TIS (Tech for Integrated SalesjobsnearmeJobs dubaSalesjobsnearme ↗

9. Sr. Sales Account Manager Jobs In Dubai | TIS (Tech for Integrated PsychologistjobsJobs dubaPsychologistjobs ↗

10. Sr. Sales Account Manager Jobs In Dubai | TIS (Tech for Integrated Birminghamjobs Jobs dubaBirminghamjobs ↗

11. Sr. Sales Account Manager Jobs In Dubai | TIS (Tech for Integrated CiviljobsJobs dubai Civiljobs ↗

12. Sr. Sales Account Manager Jobs In Dubai | TIS (Tech for Integrated Greecejobs Jobs dubaGreecejobs ↗

13. Sr. Sales Account Manager Jobs In Dubai | TIS (Tech for Integrated Bluecollarjobs Jobs dubaBluecollarjobs ↗

14. Sr. Sales Account Manager Jobs In Dubai | TIS (Tech for Integrated Mexicojobs Jobs dubaMexicojobs ↗

15. Sr. Sales Account Manager Jobs In Dubai | TIS (Tech for Integrated CounselorjobsJobs dubaCounselorjobs ↗

16. Sr. Sales Account Manager Jobs In Dubai | TIS (Tech for Integrated Japanjobs Jobs dubaiJapanjobs ↗

17. Sr. Sales Account Manager Jobs In Dubai | TIS (Tech for Integrated Orthopedicjobs Jobs dubaOrthopedicjobs ↗

18. Sr. Sales Account Manager Jobs In Dubai | TIS (Tech for Integrated Visualcontentcareeropportunities Jobs dubaVisualcontentcareeropportunities ↗

19. Sr. sales account manager jobs in dubai | tis (tech for integrated Jobs Dubai ↗

20. AMP Version of Sr. sales account manager jobs in dubai | tis (tech for integrated ↗

21. Sr. sales account manager jobs in dubai | tis (tech for integrated Dubai Jobs ↗
22. Sr. sales account manager jobs in dubai | tis (tech for integrated Jobs Dubai ↗
23. Sr. sales account manager jobs in dubai | tis (tech for integrated Job Search ↗
24. Sr. sales account manager jobs in dubai | tis (tech for integrated Search ↗
25. Sr. sales account manager jobs in dubai | tis (tech for integrated Find Jobs ↗

Source <https://ae.expertini.com/jobs/job/sr-sales-account-manager-jobs-in-dubai-tis-tec-dubai-tis-tech-for-integr-1968-27399/>

Generated on: 2024-04-29 by Expertini.Com