

## Sr. Sales Executive Jobs In Dubai | NoPaperForms Solutions Pvt Ltd

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Company: NoPaperForms Solutions Pvt Ltd

Location: dubai

Category: other-general

## Sr. Sales Executive Jobs In Dubai | NoPaperForms Solutions Pvt Ltd

### Job Description

### Responsibilities

Identify and target potential clients in the education industry, including higher education institutions, K-12 schools, EdTech companies, and study abroad organizations within the UAE for our software sale

Develop and execute effective sales strategies and plans to generate leads, nurture prospects, and convert them into customers.

Present product demonstrations and conduct sales presentations to showcase the value and benefits of Enroment Cloud.

Prepare and negotiate proposals, contracts, and pricing agreements in line with company guidelines and customer requirements.

### Skills

### Qualifications

Minimum of 1 year of experience in business development, sales, or account management, preferably within the

Strong knowledge of the education landscape in the UAE, including key institutions, market dynamics, and decision-making processes.

Familiarity with CRM software and sales analytics tools.

Valid work visa for the UAE.

Fluency in English and Arabic, written & spoken

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