

Staffing Business Development Manager

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Company: Spectrum Consulting - London

Location: united arab emirates

Category: other-general

Job title:=====IT - Business Development Manager / Client Acquisition Manager / IT Staffing Manager / Pre-Sales x3 positionsJob Location:Dubai - UAERiyadh - SaudiDoha - QatarMonthly Salary:Full Tax Free Salary , Depending on ExperienceDesired Experience Level:=====Over all 15 Years or above - IT ExperienceSolid 10 Years or above as IT Staffing / Business Development Manager - ExperienceJob Function:=====You must be able to get IT - Staffing / Consulting / Man Power Supply contracts - on Consulting / Staff Augmentation basisYou:===== Must have client's project bagging / client Acquisition skills / relationship with direct client or vendor for IT Staffing / Client Augmentation / Man Power Supply model- Must have UAE/Saudi/Qatar/Kuwait/Bahrain/Oman - IT Staffing Business Development Experience- Must have sound Experience in understanding IT Technologies / Software Products & Tools- Must have experience as Pre-Sales/Business Development/Senior Accounts Manager- Must be able to bag the project(s) from client on IT Staffing or Delivery (Onsite/Offshore)- Well versed with Latest technologies like ERP SAP / Oracle ERP / Oracle Apps/ Oracle Fusion / Microsoft Technologies / Microsoft Azure Cloud / Salesforce and other Integration technologiesBusiness Verticals:- Banking and Financial Services Industry (BFSI)- Insurance- Telecom- Oil & Gas- Utilities- Healthcare- Supply Chain / Logistics Disclaimer: Naukrigulf.com is only a platform to bring jobseekers & employers together. Applicants are advised to research the bonafides of the prospective employer independently. We do NOT endorse any requests for money payments and strictly advice against sharing personal or bank related information. We also recommend you visit Security Advicefor more information. If you

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