

Steel Trader Jobs In Dubai 2023 | Jetex

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Company: Jetex

Location: dubai

Category: other-general

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Responsibilities

Manage all aspects of trading operations, from sourcing to selling various iron and steel products, while ensuring business profitability.

Nurture relationships with key stakeholders in your area of responsibility, including customers, suppliers, internal operations, and senior management.

Expand your network of relationships with customers and global suppliers in the assigned area of responsibility to meet agreed sales targets.

Negotiate logistics and support financing deals with suppliers.

Identify new growth avenues for the business, develop new stakeholder relationships, and refine overarching market strategy.

Qualifications

A minimum 5 years of experience in the steel trading industry.

Proficiency in English.

Expertise in marketing and the ability to identify and capitalize on new opportunities.

No travel restrictions for domestic and international travel.

#J-18808-Ljbffr

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