

Store Manager - Gap

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Company: Al Tayer Group

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

Job Purpose

- To manage and develop the team in order to achieve high levels of revenue, whilst maintaining brand image, operational compliance and customer satisfaction
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Job Requirements

Education/Certification and Continued Education

- Graduate in any discipline
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Years of Experience

- 5-7 years experience of successfully running a profitable retail store
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Essential Roles and Responsibilities

Functional Roles and Responsibilities

- Ensure all Company policies and procedures are implemented and adhered to.
- Ensure Company Health & Safety standards are adhered to at all times.
- Minimise stock loss through the management, implementation and adherence of ATG policies and procedures.
- Analyse stock management information available to ensure sales opportunities are maximised.
- Provide and analyse reports in order to gain understanding of current performance trends, to identify commercial opportunities and ensure Buying/Planning are aware of stock related feedback.
- Recommend, manage and/or support sales promotions and brand activities through effective planning and preparation to meet expectations. Feedback to relevant parties.
- Drive sales, monitor performance and identify commercial opportunities and make recommendations to meet and exceed sales targets
- Cultivate a culture of excellent customer service, leading by example. Resolve customer complaints effectively and promptly.
- Prepare and implement stock takes in store in liaison with the Operations team.
- Drive sales, monitor performance and identify commercial opportunities and make recommendations to meet and exceed sales targets
- Cultivate a culture of excellent customer service, leading by example. Resolve customer complaints effectively and promptly.

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- Provide and analyse reports in order to gain understanding of current performance trends, to identify commercial opportunities and ensure Buying/Planning are aware of stock related feedback.
- Prepare and implement stock takes in store in liaison with the Operations team.
- Recommend, manage and/or support sales promotions and brand activities through effective planning and preparation to meet expectations. Feedback to relevant parties.
- Establish and maintain effective professional relationships with key business partners.
- Understand customer profiles and ensure feedback is provided on Marketing, Buying and Planning to relevant parties
- Ensure Visual Merchandising standards are maintained within brand guidelines. Imp

Additional Information

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Cross References and Citations:

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