

United Arab Emirates Jobs Expertini®

Strategic Initiatives Manager CEMEA

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Company: Visa's Vision

Location: dubai

Category: other-general

Premium domestic appliance manufacturer with excellent reputation
100% Account management - independent retail sector
Regional Sales Manager
Area: Essex Hertfordshire Oxfordshire Berkshire Bedfordshire (Northern Home Counties)
The Role of Regional Sales Manager
Field / home based role selling domestic appliances & household interior products
100% account management of existing accounts with strong pre existing relationships - independent retailers, showrooms & studios - dealing with business owners
Developing relationships and succeed in gaining display space in stores
Growing a 1M area with huge potential
Territory management, account reviews and supporting with merchandising, product placement
The Company hiring a Regional Sales Manager
Market leading domestic appliance and household interior product manufacturer
Strong market share and sustained year-on-year growth
Market innovators with high R&D investment - state of the art products
High staff retention - clear career paths - excellent training
25M turnover
The Candidate
Field sales experience with a solid track record
You must have sold into retailers (managed accounts)
Strong relationship builder, polished, articulate
The Package on offer for the Regional Sales Manager
35,000 basic
20% OTE paid quarterly
Company car
Private Healthcare
23 days holiday plus stats
independent retailers, retailers, account manager, account management, domestic appliances
Remote Work : No

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