

Talabat Careers | Account Manager – NFV Jobs in Dubai

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Company: Talabat

Location: dubai

Category: other-general

Talabat Careers | Account Manager – NFV Jobs in Dubai
Job Responsibilities: Conduct business reviews with accounts and identify business opportunities and business relationships which result in the achievement of increased revenue, profitability, and market share.

Maintain continuous business relationships with vendors via regular phone calls and mails.

Provide excellent service and support by regular calling in order to build strong relationships and resolve operational issues between vendors and companies.

Make sure that the item lists of the vendors are up to date at all times.

Optimize the vendor content (MOA, delivery time, prep time, etc).
Job Requirements: Bachelor's

Degree within Business Administration or any other related field
Minimum of 3+ years'

experience within Sales
Negotiation Skills
Ability to meet deadlines and be flexible in

working
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LOCATION

ACTION Account Manager

Dubai UAE

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Dubai

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