

Talabat Jobs in UAE | Online Account Manager Jobs in Sharjah

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1- Online Account Manager

Job: Full Time

Location: Sharjah, UAE

Description:

We are looking for an Online Account Manager to join our team and be part of our growth. If you're an analytical salesperson who is hungry for a new adventure, a multinational workplace is waiting for you.

Job Responsibilities:

Conduct business reviews with accounts and identify business opportunities and business relationships which result in the achievement of increased revenue, profitability and market share.

Maintain continuous business relationships with clients/ restaurants via regular phone call and mails.

Provide excellent service and support by regular calling in order to build strong relationships and resolve operational issues between clients/ restaurants and companies.

Make sure that the menus of the clients are up to date at all times.

Optimize the restaurant content (MOA, delivery time).

Job Requirements:

Bachelor's Degree within Business Administration or any other related field

Minimum of 3+ years' experience within Sales

Negotiation Skills

Ability to meet deadlines and be flexible in working

Communication skills (Written and Verbal)

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