

Team Lead Jobs In Sharjah | Learn To B HR Consultancy

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Company: Learn To B HR Consultancy

Location: Sharjah

Category: office-and-administrative-support

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We are looking for a result-driven team leader to be responsible for monitoring and supervising a team of consultants to achieve the organization's objectives and increase sales. You will be responsible for providing guidance, instruction, training, and leadership skills to inspire the team to perform at their optimum. You should create a cohesive team that works efficiently together to maximize the sales team's potential.

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Responsibilities:

Managing the day-to-day activities of the team.

Motivating the team to achieve organizational goals.

Developing and implementing a timeline to achieve targets.

Delegating tasks to team members.

Conducting training of team members to maximize their potential.

Empowering team members with skills to improve their confidence, product knowledge, and communication skills.

Conducting quarterly performance reviews.

Contributing to the growth of the company through a successful team.

Creating a pleasant working environment that inspires the team.

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Requirements:

High school diploma or similar.

Minimum of 2 years experience.

On-the-job training.

Excellent communication skills.

Confidence and skillful negotiating skills.

Computer literate.

Strong organizational skills to give the team direction.

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