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Technical Outdoor Sales Executive - Matrix Finishes LLC

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Company: Qureos Inc

Location: dubai

Category: other-general

Company Overview:Matrix Finishes LLC is a leading provider of highquality outdoor finishing solutions. We offer a wide range of products and services for construction landscaping and outdoor maintenance projects. Our team is dedicated to providing exceptional customer service and delivering topnotch results. We are currently seeking a Technical Outdoor Sales

Executive to join our growing team.
Job Overview:As the Technical Outdoor Sales Executive you will be responsible for identifying potential clients building relationships and promoting our products and services. You will play a crucial role in driving sales and revenue for the company. The ideal candidate will have a strong understanding of outdoor finishing products and techniques along with excellent communication and negotiation skills.

Key Responsibilities: Identify and target potential clients in the Signage Advertising Exhibition & Interiors & Contracting industries. Build and maintain relationships with clients to understand their needs and provide tailored solutions. Promote and sell Matrix Finishes LLCs products to potential clients. Develop and implement strategic sales plans to achieve company targets and objectives. Stay uptodate with industry trends products and competitors to maintain a competitive edge. Attend trade shows and industry events to network and generate leads. Prepare and deliver presentations proposals and contracts to clients.

Collaborate with the marketing team to develop sales materials and campaigns. Provide technical support and guidance to clients as needed.
Requirements: Bachelors degree in Business Sales Marketing or a related field. Minimum of 4 years of experience in Signage Advertising Exhibition & Interiors & Contracting industries. Proven track record of meeting and exceeding sales targets. Excellent communication negotiation and networking skills.

Ability to build and maintain strong relationships with clients. Proficient in MS Office and CRM software. Willingness to travel and work flexible hours as needed. Valid UAE drivers license with own vehicle. Benefits: Competitive salary and commission structure. Health insurance. Professional development opportunities. Fun and dynamic work environment.

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