

## Technical Sales Engineer Jobs in Dubai | TotalEnergies Careers

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Company: TotalEnergies

Location: dubai

Category: other-general

### Technical Sales Engineer Jobs in Dubai | TotalEnergies Careers

#### Job Responsibilities:

Conduct feasibility studies, preliminary solar designs, CAPEX/OPEX estimation and solar plant performance simulations.

Assess site characteristics, constraints and analyze consumption demands of the customer during prospection phase.

Prepare technical offers and presenting them to potential clients, support the sales team in the negotiation with clients

Take part the preparation of Investment Committee Dossiers & investment committee presentations

#### Job Requirements:

Minimum 3 years of experience related to design, construction, technical sales of rooftop, ground-mount, and carport distributed generation solar projects

Graduate from a premier university with an engineering degree in electrical, mechanical, and/or renewable energies. A double engineering specialty is a plus.

Experience with maintaining functional specification, commissioning checklists, and standard operating practices for solar projects.

Aptitude to swiftly adapt to a multi-cultural and multinational working environment and

understanding international markets

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