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Company: Amazon

Location: Dubai

Category: sales-and-related

1- Telco Account Manager – Africa

Job: Full Time

Location: Dubai, UAE

Description:

The Account Manager – Telco will work with all appropriate AWS resources (Executives, Solution Architects, Business Development, Marketing, Partners, Support, Service teams and Professional Services) to support customer interests. This includes dotted line responsibility for downstream sales and technical resources that may be geographically distributed.

Job Requirements:

Basic qualifications

The candidate must have 12+years' experience working with a Telco organization as lead Account and Relationship Manager.

Interpersonal, verbal and written communication, analytical and presentation skills are required.

Candidate must possess demonstrated decision making, problem solving and negotiating skills

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