

## Tele Sales – Team Lead Jobs In Dubai | Thomsun Group

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Company: Thomsun Group

Location: Dubai

Category: sales-and-related

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### Job Description

We're looking for a Tele Sales – Team Lead for our Clinic, who can help us increase sales and grow our business. If you're a results-driven individual with a proven track record in Tele Sales, we want to hear from you!

### Roles and Responsibilities:

Maintain and improve the brand name

Manage the development of tele sales department's strategic plan

Be a part of the calling team

Call patients and explain the services

Develop and maintain relationships with customers/patients

Define and ensure high performance standards

Ensure proper training is in place for the new hires

Develop, maintain, and deliver sales forecasts

Develop and oversee sales action plans

Coordinate daily workflow for a team of tele callers

Design and implement strategies and tactics to maximize conversion and revenue growth

Target oriented

Develop and manage all outbound and inbound sales efforts

Develop and lead a team to achieve goals

## Skills

Excellent communication skills.

Creative thinking skills.

Good sales ability.

Excellent interpersonal and problem solving skills.

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