

Telemarketing Executive

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Company: Confidential

Location: Dubai

Category: sales-and-related

The job posting is outdated and position may be filled. We are looking for a Tele-Sales/Telemarketing Executive with proven experience in the corporate sales and willing to work on target. Location: Dubai. Qualifications: Minimum 3 years of UAE experience in tele-sales. Experience in printing equipment industry would be an added advantage. Excellent communication skills in English. UAE Driver's license is an advantage. Proven track record of successfully meeting sales quota preferably over the phone. Good knowledge in using Microsoft Excel and telephone systems. Ability to learn about products and services and describe/explain them to prospects. Duties and Responsibilities: Contact potential or existing customers to inform them about a product or service. Generate new business opportunities. Answer questions about products or the company. Ask questions to understand customer requirements and close. Enter and update customer information in the database. Take and process orders in an accurate manner. Disclaimer: Drjobs.ae is only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer. We always make certain that our clients do not endorse any request for money payments, thus we advise against sharing any personal or bank-related information with any third party. If you suspect fraud or malpractice, please contact us via contact us page. Our goal is to make hiring as easy as possible. We find the right talent for every company, ensuring that each candidate finds a job they enjoy. Dr.Job FZ LLC provides 360-degree AI-powered recruiting and job search solutions. If you are looking for a job and haven't found your chance yet, you can upload your profile on our website and find thousands of opportunities globally! Our platform gives

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