

Telemarketing Executive Jobs In Sharjah | Alpha Marketing Management

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Company: Alpha Marketing Management

Location: Sharjah

Category: sales-and-related

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Responsibilities

Ask pertinent questions to understand the customer's requirements

To build effective relationships with potential clients and existing customers, by use of appropriate questioning, clarification and language.

Answer incoming calls from prospective customers

The goal is to promote business growth by expanding the company's clientele

Ensure customer satisfaction through regular engagement

Keep records of calls and sales and record useful information

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Requirement

Min. 1-2 yrs. Experience in telemarketing

Proven experience as telemarketer or similar sales/customer service role

Excellent verbal and written communication skills

Good knowledge of MS Office (Excel & Outlook).

Good negotiation and persuasion skills.

Working knowledge of relevant computer programs (e.g. CRM software) and telephone systems.

Good time-management skills.

Skilled in negotiation and dealing with complaints

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