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Telephone Account Managemen

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The job posting is outdated and position may be filledResponsibilities:Following up on leads and winning new clients. Developing and implementing strategic plans to manage and grow accounts. Retaining clients and building strong, trusting relationships. Understanding client needs and identifying new business opportunities within your portfolio. Providing superior customer service and ensuring client satisfaction. Communicating and coordinating with internal teams to deliver solutions. Disclaimer: Drjobs.aeis only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer. We always make certain that our clients do not endorse any request for money payments, thus we advise against sharing any personal or bank-related information with any third party. If you suspect fraud or malpractice, please contact us via contact us page. Our goal is to make hiring as easy as possible. We find the right talent for every company, ensuring that each candidate finds a job they enjoy. Dr.Job FZ LLC provides 360-degree Al-powered recruiting and job search solutions. If you are looking for a job and haven't found your chance yet, you can upload your profile on our website and find thousands of opportunities globally!Our platform gives you the flexibility you need to thrive in today's market by allowing you to apply for all different kinds of jobs, whether they are full- or part-time, remote or on-site.

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