

Telesales Executive

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Company: Homestead Realtors

Location: Dubai

Category: healthcare-practitioners-and-technical

Company Description :

Homestead Realtors is a real estate firm in Dubai, specializing in luxury properties, personalized service, and exceptional customer service. Our team of experienced professionals offers a range of real estate services, including buying, selling, leasing, and property management. Our services cover a range of property types, including villas, apartments, commercial properties, and land.

Role Description :

This is a full-time on-site role located in Dubai for a Telesales Executive. The Telesales Executive will be responsible for lead generation, customer support, sales, and providing exceptional customer service over the phone. The Telesales Executive will also be responsible for managing customer relationships and building long-term partnerships.

Qualifications :

Excellent convincing skills to convert a call to a lead.

Strong customer service skills

Proven track record in lead generation and sales

Experience in customer support

Ability to build and maintain strong customer relationships

Knowledge of the real estate market in Dubai is an advantage

Ability to work independently and as part of a team

Fluent in English; fluency in Arabic is a plus

Dubai Real Estate Experience

The suitable candidate should be based in Dubai and able to join in the nearest time.

Ability to Drive High Volume calls on daily basis

Our package is fixed Salary plus Commission

Salary: Up to AED3,500.00 per month based on experience.

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