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Telesales Executive Jobs In Dubai 2023 | Gulf

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Company: Gulf

Location: Dubai

Category: sales-and-related

Telesales Executive Jobs In Dubai 2023 | Gulf

Description

Telesales executives work in call centers where they utilize inbound and outbound telephone calls to persuade customers to purchase companies' products and services. They generate leads for outside sales teams, manage customer accounts, and promptly resolve customer complaints.

Responsibilities :

Contact potential or existing customers to inform them about a product or service using scripts

Answer questions about products or the company

Ask questions to understand customer requirements and close sales

Direct prospects to the field sales team when needed

Enter and update customer information in the database

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