

Telesales Executive Jobs In Dubai | KG Premium Toner

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Company: KG Premium Toner

Location: Dubai

Category: sales-and-related

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KG Toner is one of the region's leading companies in Remanufactured Cartridges, Printer Technical Services, and Print Management Solutions and recently we have added many new IT Products to our portfolio. We are bounded by our mission to produce durable, cost-effective, and reliable toner and services. With this, we are remarkably expanding. We are excited to hire talented Telesales Executives to join our powerhouse team. If you are enthusiastic to be part of a leading sales team, KG Toner is a great place to boost your career.

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Responsibilities:

Contact potential or existing customers to inform them about a product or service

Answer questions about products or the company

Ask questions to understand customer requirements and close sales.

Enter and update customer information in the database

Take and process orders in an accurate manner

Handle customer complains in a professional manner and provide necessary solutions.

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Requirement

Proven experience as tele sales representative or other corporate sales/customer service role

Proven track record of successfully meeting sales quota preferably over the phone

Good knowledge in using Microsoft Excel and telephone systems

Ability to learn about products and services and describe/explain them to prospects

Excellent knowledge of English

Excellent communication and interpersonal skills

Cool-tempered and able to handle rejection

Outstanding negotiation skills with the ability to resolve issues and address complaints

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