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Telesales Executive Jobs In Dubai UAE 2023 | Siemens

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Company: Siemens

Location: Dubai

Category: sales-and-related

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Description:

As a Telesales Representative, you will be responsible for generating leads and converting them into sales over the phone. Your main goal will be to reach out to potential customers: /

Requirements:

Proven telesales experience

Fluent in English, (Arabic and/or Hindi a plus)

Ability to work in a fast-paced environment and handle high call volumes

Experience using Hubspot is a plus

Ability to handle rejection and remain persistent

Must be in the UAE already

Conduct outbound calls to potential customers and promote our products or services

Generate leads (or utilize database), close and onboard potential clients

Achieve daily, weekly, and monthly sales targets

Maintain accurate records of all sales activities and customer interactions

Update and maintain customer information in the company database

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