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**Telesales Executive- Native Arabic speaker | Reliance Human Resources Consultancy ·
Dubai**

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Company: Reliance Human Resources Consultancy ·

Location: dubai

Category: other-general

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Welcome to Reliance Human Resources Consultancy, is a professional recruitment firm focusing on human capital global sourcing. Established in 2002, we are a premium executive search firm catering to HR services mainly into Talent Acquisition. We have our operations team in Dubai, Mumbai (ISO Certified) & Bahrain working in different time zones and having access to talent globally. As a foremost executive search firm, we assist the right match with a tailored method for each client. With a knowledgeable team owning unique mapping skills and an extensive database of professionals, we go all-out to deliver the best, and nothing less. We are also a desired talent acquisition partner to leading Manufacturing and R&D, IT and NON – IT segment, Telecommunications firms and also other sectors across the globe. We also like to include our areas of expertise include brand building, senior-level executive search, mid-management recruitment. Therefore, we are very assertive and confident that we can assist you with the right resources through our extensive database and our dedicated team of experienced Recruiters and specialized head hunters both in UAE and India.

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Key Areas of Responsibilities:

Influence customers to buy the product by following a prepared script.

Initiate and follow up the sales process from initial contact phase till closure

Document and update all activity through our CRM.

Managing, tracking and following up on leads by calling them.

Meeting daily and quarterly sales target through calling

Submit daily and monthly report of all activities done.

Serve as point of contact for customers and answer their service related queries in person and on the phone.

Professional Requirements:

Bachelors degree or equivalent with MS office knowledge

At least 2 years experience in Telesales

Excellent communication skills in English

Excellent typing skills.

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