

# United Arab Emirates Jobs Expertini®

## Telesales Executive

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Company: TASC Outsourcing

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

### Job Description :

Our client is a leading **Retail Company** . They are now looking **Telesales Executive** to join them.

### Roles & Responsibilities

Convert leads for the company through telephonic conversations

Maintain and monitor the records of all the conversations, be it customer feedback, purchase orders or queries

Stick to the sales script and strategy, but also improvise it when needed, within the scope of the telesales executive job role

Update customers about new launches and record customer reactions to new products

Be aware of the latest industry trends as a telesales executive

### Preference

Prior experience working as a telesales executive or in a similar role

Fluency in English

Adept knowledge of working with MS Office

Great communication skills, both verbal and written

### Qualifications:

Bachelor's degree in communication, marketing, or a similar discipline

Proven record of meeting sales targets

Outstanding negotiation and time management skills

### Benefits:

Visa

Insurance

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