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Telesales Officer Jobs In Dubai UAE | Hilton

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We are looking to hire an experienced, customer-oriented telesales executive to utilize inbound and outbound telephone calls to achieve sales targets. The telesales executive's responsibilities include cross-selling or up-selling our products where possible, receiving incoming telephone calls and assisting with customer inquiries, as well as maintaining an accurate record of all calls made and received. You should also be able to liaise with the appropriate departments to resolve customer complaints.

Responsibilities:

Calling existing and potential customers to persuade them to purchase company products and services.

Accurately recording details of customers' purchase orders.

Processing all customer purchases accordingly.

Generating promising leads for the outside sales team to pursue.

Managing customer accounts by ensuring that existing customers remain satisfied with company products and services.

Requirements:

High school diploma or GED.

Bachelor's or associate's degree in marketing, communications, business administration, or related field is preferred.

Certified Sales Professional (CSP) accreditation is advantageous.

Proven experience working as a telesales executive.

Proficiency in all Microsoft Office applications.

The ability to follow scripts.

#J-18808-Ljbffr

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